



SMART FLOW

SMART FLOW is an absolute must for anyone in the hospitality industry. It has allowed us to cut our water usage by 42% and allowed us to take back control of our water bill!

Ollie Grimes, Owner, Ollies Place

**OLLIES
PLACE**

Company Name

Ollies Place

Industry

Hospitality

Location:

Skerries, Co. Dublin

About Ollies Place

Located in the heart of scenic Skerries, lies Ollies Place, a busy pop/rock bar and restaurant catering to locals and tourists alike. Owned and operated by local entrepreneur, Ollie Grimes, the complex is also home to "The Snug" a traditional styled Irish bar, the "Windmill Restaurant" an upmarket steakhouse and "Mango" a fully leased Chinese restaurant, with all premises falling under the one water bill.

FOR MORE INFORMATION CONTACT US



SMART FLOW, 86-90 Paul Street,
London, EC2A 4NE.



UK: +44 2033688131
IRL: + 353 16855220



E: info@mysmartflow.uk
W: www.mysmartflow.uk



The Challenge

With water charges for the business amounting to €10,000 annually, the business had unconsciously come to accept water rates as an out of control charge, with little to no visibility on the root cause be it leaks or wastage. However when a discussion with fellow business owners flagged a startling €7,000 difference between annual rates in similar premises, it became apparent that something would need to change.

In addition to the direct cost, challenges managing water were noted with none of the team trained to notice or rectify water related issues, a problem compounded by shut off valves that had seized due to weather exposure.

The Solution

To provide real-time visibility into water usage and tackle rising water costs across all business units, Ollies turned to SMART FLOW, a digital water management solution that offers real time visibility on water usage and remote water valve shut off in the event of an emergency or leak.

During the initial project phase SMART FLOW was installed to track existing water consumption across the business units and provide a benchmark for future improvements. Once this data was collated, the team at SMART FLOW set out to implement simple water-saving adjustments to the system due to the detection of high water usage within the kitchen area.

Tracking water usage both when the property is in use and when vacant, SMART FLOW was able to

“With SMART FLOW we have seen our weekly water usage drop from 70,000 to 40,000 litres in just 6 weeks.”

Ollie Grimes, Owner, Ollies Place



pre-empt a potential business risk when heavy water usage was detected outside of operational hours. Able to rapidly identify the exact time at which water consumption spiked, Grimes was able to identify which members of staff had been on premises and contact them directly to pinpoint the problem and instantly switch off the related valve via the mobile app.

Speaking on the project Ollie stated, “The introduction of SMART FLOW has completely changed the way we use water within Ollies Place. Within the first month of introducing the system we seen a drop in water usage from 73,000 litres a week to 50,000 litres following the improvements made by SMART FLOW. With constant access to real-time water usage metrics, I have become more aware of the ways in which water is wasted across the organisation, with this awareness filtering down across the entire team. Today we have reduced our water consumption down to just 40,000 litres per week and are optimistic we will reduce this even further as we find new ways of managing water across the business”.

Working with the team at SMART FLOW, Ollies place have begun dialogue with their insurance provider to identify potential savings in their insurance premium as a result of the early leak detection and automatic switch off associated with the SMART FLOW solution.

Looking to reduce your organisations water bill and safeguard against the business impact of a water leak? Speak to a member of the SMART FLOW team today to find out more.